



Franklin

COUNTY SCHOOLS

School Nutrition Bid Approval 2025-2026

June 2025



2025-2026 Request for Bid Renewal

School Nutrition Services reviews all contracts each year to forecast spending for the next school year.

We are allowed to request a renewal (roll over bid) from all of our contracted vendors for up to a 4 years.

Sysco, Pepsi, Maola Dairy, Buckeye & R&H Produce, our current vendors, were sent request to renew bids for the 25-26 School Year.

The following are the results of the Bid process:



Lot 1 & 2 Grocery, Snack	
Request for Renewal (no price change in delivery fee) with <i>Sysco Raleigh</i> w/ a \$4.16 per cs. delivery fee.	Granted
<p>With the request for Renewal it locks in these fees for another school year.</p> <p>When the request was made to Sysco Raleigh to renew for another year they accepted our request. This will be year 2 of a posable 4 year contract.</p> <p>The forecasted spending is \$2.5 million w/ \$4.16 per cs. delivery fee (included in forecasting).</p>	



Lot 3 Supply Bid

Request for Renewal (no price change in delivery fee) with *Sysco Raleigh* w/ a \$4.16 per cs. delivery fee.

Granted

With the request for Renewal it locks in these fees for another school year.

The request was made to Sysco Raleigh to renew for another year and they accepted my request. This will be year 2 of a posable 4 year contract.

The forecasted spending is \$71,000.00 w/ \$4.16 per cs. delivery fee (fee is included in forecasting).



Lot 4 Produce Bid

Request for Renewal (no price change in delivery fee) with *R & H Produce w/ a \$5.45 per cs. delivery fee.*

Granted

With the request for Renewal it locks in these fees for another school year.

When the request was made to R & H Produce to renew for another year they granted my request. This is the 2nd year in a possible 4 year contract.

The forecasted spending is \$165,000.00 w/ \$5.45 cs. delivery fee.(fee was included forecasting).
This is the 2nd year in a possible 4 year contract.

Chemical Bid	New Bid
Request for Renewal with Buckeye for Chemical Bib with no price change of product.	Granted

When the request was made to Buckeye Chemical to renew for another year they granted my request. This is the 2nd year in a possible 4 year contract.

The forecasted spending is \$33,000.00 for the 25-26 School Year



Beverage Bid	
Request for Renewal with Pepsi for Beverage Bid with no price change of product.	Granted
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<p>The request was made to Pepsi Cola to renew for another year they granted my request. <i>This is the 2nd year in a possible 4 year contract.</i></p> <p>The forecasted spending is \$53.000.00 for the 25-26 School Year.</p>	

Milk Bid

Request for Renewal with Maola Dairy for our Milk Bid with no price change of product.

Granted

With the request for Renewal it locks in these fees for another school year.

When the request was made to Maola Milk to renew for another year they granted my request.

The forecasted spending is \$158,721.00 .

FCS School Nutrition is requesting approval to renew the following bids for the 2025-2026 school year.

1. Renewal for Lots 1 & 2 Bid with **Sysco Raleigh**
2. Renewal for Lot 3 Supply Bid with **Sysco Raleigh**
3. Renewal for Lot 4 Produce Bid with **R&H Produce.**
4. Renewal for Chemical Bid with **Buckeye International.**
5. Renewal for Beverage Bid with **Pepsi Cola.**
6. Renewal for Milk Bid with **Maola Dairy.**

Requested Motions

Move to approve:

- the 2025-2026 Lot 1 & 2 Grocery, Snack with **Sysco Raleigh.**
- the 2025-2026 Lot 3 Supply Bid Renewal with **Sysco Raleigh.**
- the 2025-2026 Lot 4 Produce Renewal for **R&H Produce**
- the 2024-2025 Chemical Bid with **Buckeye.**
- the 2024-2025 Beverage Bid with **Pepsi Cola.**
- the 2024-2025 with **Maola Milk.**

QUESTIONS?



CEP Update

CURRENT:

Franklin County Schools is entering its 3rd year of CEP participation. We have exceeded our goal with an increase of 15% participation. Historically, participation in School Nutrition programs have seen average increases of approximately 21% across school districts. We are hopeful that increases will continue through the end of our term.

UPDATE:

We are halfway through the term approaching our 3rd year of 4 years with CEP. While analyzing data, it was determined that our School Nutrition program was close to reaching 60% of our free & reduced rate which would disqualify us during recertification if we waited another term. DPI suggested that FCS recertify this year in order to capture our qualifying numbers of 58.8% for a new 4 year term ending in the 2028-2029 school year. Early recertification allowed FCS to qualify for an additional year that we would have lost if we waited for recertification based on continuing trends.



QUESTIONS?

