



# Lawn Care Services

Franklin County Board of Education Meeting  
April 11, 2022  
Dr. Larry Webb, Chief of Auxiliary Services



## Motivation

Our facilities are the face of our school system. Families sometimes make decisions on school attendance based on appearance alone. In the past we have contracted for mowing and added landscaping as needed. We need year-round maintenance or lawn care that covers mowing, field surfaces and landscaping. As the current contracts are ending on June 30, 2022, it is time to revisit these services. Mowing and landscaping are now one package entitled “Lawn Care” and field packages are included as well.

Currently, we pay \$271,389.00 for the combined services, but from multiple vendors.

# Bid Process

FCS retained Kilian Engineering to aid us in the bid process for our lawn care services.

With this endeavor, we combine mowing and landscaping and created field packages, all for a three year contract. We have defined the number of total cuts (27) and the frequency of those cuts by month. Vendors had the opportunity to visit school sites. Vendors could bid on as many or as zones and packages as they wished.

132 invitations were sent to all corporate licensed lawn care professionals within a 30 mile radius of Louisburg as well as advertising in new media.

19 bidders requested bid documents.

There were 7 responsive bidders.

# Bid Notes

- 132 invitations were sent
- 19 bidders requested bid packets
- Bid advertisements were placed in the Henderson Dispatch, the Franklin Times, and Greater Diversity news. From there, they were picked nationally.
- The two lowest two bid on all of the work.
- All bidders have corporate references.
- All bidders were encouraged during the pre bid meeting to contact Bradley for site visits during the weekday and arrangements were made for site visits during the weekend.
- Only Averitt's met to do so.
- Prices are for a three year contract.

# Bid documents (as sent to vendors)

Please click this link to download the document. Please save the document to your computer before trying to print.

I'm using Adobe Acrobat.

You can view "Franklin County Lawn Care Bid 22-2 with addendum 1 and 2.pdf" at: <https://acrobat.adobe.com/link/track?uri=urn:aaid:scds:US:e552de7c-c1c7-495a-8f05-199a3e082581>

## Greg Taylor

Construction Project Manager

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[Link to bid data](#)







## Vetting by Kilian Engineering

Progreen: Thad Bridgers

“Progreen has been providing work for Professional Properties Management of Raleigh for 8 years. They are always on time. They have been great; prompt follow-through and pro-active – Highly Recommend.”  
Kristin Schmidt-Community Manager

“Progreen has been good with improvement (of our properties) and proactive.” Roger Melvin: President  
Toney Lumber

“Progreen does landscape services for 6 of our Sheetz stores and this is year 2 of their 4 year service contract. So far so good with no complaints. Their pricing is in line with other contractors we use in North Carolina.” Adam Ryan - Sheetz Store Support

“As stated on the phone, I highly recommend Progreen Landscaping for the Franklin County project. Progreen is very responsive, professional and timely with any and all requests. I have been working with them for a few years and have had excellent service!” Melissa Jenkins-Charleston Management Corporation



# Vetting by Kilian Engineering

Averitt's: Chris Averitt

03 April 2022

To Whom It May Concern

c/o Greg Taylor, Kilian Engineering

Re: Reference for AVERITT'S Lawn Care

I am writing this as a letter of reference for Chris Averitt of Averitt's Lawn Care. Chris and his crew have been providing mowing services to the Stone Knoll Homeowners' Association in Chapel Hill, NC since 2002. The HOA owns a tract of landscaped common land which Averitt's has been instrumental in maintaining. I have been the Treasurer of this HOA since 2008. As Treasurer, I have been the point of contact between the HOA and Averitt's.

Chris and his crew have always provided outstanding service and value to the HOA. They are professional in their mowing and trimming, and they always clean up when done. They are reliable, conscientious, and provide their services with a minimum of effort on my part. On the rare occasions when we have needed to make adjustments, Chris has been responsive and easy to deal with.

In addition to my direct interactions with Chris, it is also part of my responsibility, at the time of the annual renewal of our mowing contract, to poll the HOA membership as to their level of satisfaction with the service provided by Averitt's. I do not recall hearing any negative feedback. To the contrary, the community has always voted overwhelmingly in favor of renewing the contract with Averitt's.

I am happy to recommend the mowing services of Averitt's Lawn Care.

Please contact me if you require any further information.



Paul B. Johnson  
Treasurer, Stone Knoll Homeowners' Association  
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[pbj@pbjohnson.net](mailto:pbj@pbjohnson.net)

**“Chris has provided lawn care for Wake County Schools for 15 years. He manages 22 sites. We would hire him again.”**  
C.J Dykes – Wake County Schools

**“Chris and his crew have always provided outstanding service and value to the HOA. They are professional in their mowing and trimming, and they always clean up when done. They are reliable, conscientious, and provide their services with a minimum of effort on my part. On the rare occasions when we have needed to make adjustments, Chris has been responsive and easy to deal with.” - Paul Johnson - Treasurer Stone Knoll Homeowners' Association. Chapel Hill**



# Requested Motions

## Motion # 1

Contract with Averitt's Landscape and Lawn Care to maintain

Zone # 2 and Stadium Group # 2.

## Motion #2

Contract with Progreen Landscape Solutions Inc. to maintain

Zones # 1,3, and 4 and Stadium Group # 1 and # 3.

Questions?

**Thank you!**